

# CURRICULUM VITAE

## Civil status

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NAME:	DELEERSNYDER	Date of Birth:	13/05/1951
First name:	Dominique	Nationality:	French

## Education

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1972: Technology Institute (IUT) Lille, DUT in Industrial Automatism

1974: Conservatoire National des Arts & Métiers (CNAM) Lille, B1 Certificate for Industrial Automatism

Various in-House Trainings

## Professional experience

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| 2018      | Joining Adinergy, company specialized in Training-Audit-Consulting for the Energy industry.   |
| 2012-2015 | <p>IOTA, Service Company, for Total Upstream Nigeria Ltd, Head of Procurement for EGINA DW Project, Lagos,</p> <ul style="list-style-type: none"><li>• in charge of Supply Chain activities (Purchase, Transport /Transit, Stock Control) managing a Team of 12 in Lagos, Port Harcourt and Onne Operational Base</li></ul>   |
| 2008-2010 | <p>Total Upstream Nigeria Ltd, Procurement Manager for AKPO DW Project, Lagos</p> <ul style="list-style-type: none"><li>• in charge of Supply Chain activities (Purchasing, Transport /Transit Customs, Stock Management) supervising Lagos, Port Harcourt and Onne Base Teams</li><li>• Deputy Contracts &amp; Procurement Manager</li></ul>   |
| 2005-2008 | <p>Total Upstream Nigeria Ltd, Head of Drilling Services, for AKPO DW Project, Port-Harcourt and Lagos</p> <ul style="list-style-type: none"><li>• Reporting to the Drilling Manager, with a team of 12 people, working in 4 different locations, in charge of support activities for Drilling and Completion operations: contracts, purchases, logistics, shipping, import and Customs clearance, stock control and cost control activities.</li><li>• Recruiting and coaching local engineers mobilized by Total within her Nigeria Content policy.</li></ul> |
| 2003-2005 | <p>Total Abu Al Bukhoosh (ABK) , Head of purchasing, Abu Dhabi</p> <ul style="list-style-type: none"><li>• In charge of purchasing, shipping, import activities for Abu Al Bukhoosh and Khuff Fields</li><li>• Deputy Contract Manager</li></ul>  |
| 2001-2003 | <p>Total SA, Purchasing Specialist, in Paris Head Office</p> <ul style="list-style-type: none"><li>• Specialist for drilling materials (Tubular goods and Wellhead equipment purchase)</li><li>• Market survey for Total Affiliates, audits for Total Indonesia</li></ul>   |

- Specialist of world-wide sourcing and procurement for casing, tubing and line-pipe products
  - Pilot Project with Mac Kinsey, implementing a Total Worldwide Frame Agreement for Tubular Goods (80.000 Tons/year): preparation, negotiation and implementation of the 1st Total / Vallourec OCTG Contract
- 1992-2001 ELF Aquitaine Production, Purchasing Engineer, Paris Head Office
- Drilling materials purchases, mainly tubular goods for Elf Affiliates (central procurement). Purchasing specialist within the Expertise Centre of competences of EAP (ER21), in charge of market survey, procedures, assistance to subsidiaries, coaching new personnel, etc...
- 1989-1992 ELF CONGO, Head of Purchasing, Pointe-Noire
- Team of 12 in charge of Foreign and local purchase
- 1986-1989 ELF PETROLEUM NIGERIA LTD, Head of Procurement, Port Harcourt
- Procurement activities + implementing a new Offshore Supply chain and Onne Base organization
- 1983-1986 ELF Aquitaine Production, Project Buyer in Paris Head Office
- Drilling and LLI purchase for Nkossa Project, offshore Congo
  - Implementation of a central codification system of tubular goods, for Elf Affiliates Worldwide
- 1980-1983 ELF SEREPCA, Head of Procurement in Douala, Cameroon
- 1978-1980 Société Nationale ELF Aquitaine, Buyer in Paris Head Office
- 1975-1978 Ets NEU in Lille, After sales technician , then Buyer for Turbomachinery Division

## Languages

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	Read	Spoken	Written
<i>French</i>	Fluent	Fluent	Fluent
<i>English</i>	Fluent	Fluent	Fluent
<i>Latin and Greek education</i>			